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**KAPSSolutions.com** 

## **ABOUT US**

KAPS Solutions is a strategic partner dedicated to empowering organizations to achieve their mission goals. As an 8(a) certified minority woman-owned small business, we bring a unique blend of expertise in business management and technical services, delivering tailored solutions to complex challenges faced by both industry and government agencies.

We excel at understanding our customers' needs by engaging deeply with stakeholders to uncover root causes and develop actionable strategies. Our diverse capabilities allow us to enhance productivity, improve performance, and drive meaningful transformation for our clients.

At KAPS Solutions, our commitment to excellence extends beyond the solutions we provide; we are equally focused on delivering exceptional customer service and fostering diverse career opportunities for our employees. Our size and depth of expertise enable us to deliver the right talent, skill sets, and technologies to meet the evolving needs of our clients and partners.

#### **CORE CAPABILITIES**

KAPS Solutions professionals are dedicated to helping organizations unlock their full potential by focusing on strategic planning, solution implementation, and leveraging deep industry knowledge and experience. With decades of expertise, our team designs tailored solutions to address specific client needs, effectively uniting people, processes, and technology to drive transformation and performance improvement. KAPS Solutions capabilities include:

- Organizational Change Management
- Business Process Re-engineering & Automation
- Data Science & Business Analytics
- Program & Project Management
- Cyber & Network Security
- Customer Relationship Management
- Training & Certification

# **KEY DIFFERENTIATORS**

**Professional Certifications:** KAPS professionals are certified in an array of industry-leading standards and frameworks.

- ITIL
- ICAgile
- Lean Six Sigma

- PMP
- CISSP
- CMMI Associates

- CEH
- Security CE+

#### A Reliable Partner:

- Big solutions from a small company
- Flexible and agile
- On-time and in budget performance
- Excellent client relationships
- Full-time recruiting staff to meet customer specific needs
- Cleared personnel and facilities clearance

### **SOCIO ECONOMIC STATUS**







## **NAICS CODES**

341319	Other Computer Related Services
541611	Administrative Management and General Management Consulting Services
541612	Human Resources Consulting Services
541613	Marketing Consulting Services
541618	Other Management Consulting Services
541990	Professional, Scientific, and Technical Services
611430	Professional and Management Development
	Training

### **ACCREDITATION & CERTIFICATION**

- 8(a) Certified until Feb 2033
- ISO 9001:2015 Certified
- ISO 27001:2022 Certified
- CMMI Level 2 Services Certified
- CMMC Level 1 Certified

#### CONTRACT VEHICLES

- GSA MAS Schedule, Contract #: 47QRAA23D001E
- Navy Seaport NxG, Contract #: N0017825D7510



## **PAST PERFORMANCE**

National Geospatial-Intelligence Agency (NGA), MOJAVE Data Science, Statistical Analysis, and Visualization: NGA Office of Diversity, Inclusion, and Equal Opportunity required workforce diversity studies on various workforce segments. KAPS Solutions utilized business intelligence tools (i.e., SQL, Excel, Tableau) to analyze corporate human resource data and conduct inferential statistical analysis. We developed comprehensive reports and briefings to visualize and communicate results to audiences at all levels for decision-making.

Modernization & Transformation: The GEOCOM Chair requested a reinvigoration of the community's GEOINT governance forums. KAPS Solutions facilitated the development of NSG campaign plan initiatives to advance the GEOINT community toward 2035 GEOINT CONOPS end states of GEOINT Superiority from Space and Sensor to Effect. We developed and implemented a detailed project plan to mature governance documents, established metrics and performance measures, documented business processes, and communicate results to the broader GEOINT community.

Strategic Communications & Change Management: Various Directorates at NGA required new communication methods and media to adapt to changes and disruptions caused by the COVID-19 pandemic. KAPS Solutions identified key concepts and themes, developed messaging strategies, and designed newsletters using new channels to facilitate communications with a largely remote workforce. We performed audience analysis, collected, edited, and compiled messages/articles, as well as interviewed stakeholders to publish and disseminate purposeful communications.

Customer Relationship Management & Business Process Reengineering: The GEOINT Enterprise Office required a better understanding of its customers to be proactive in meeting their needs. KAPS Solutions conducted stakeholder interviews to develop NSG and NGA engagement processes identifying gaps and redundancies. We used the "As-Is" processes to instantiate a tool and developed automated workflows to eliminate re-work and improve customer interactions.

### NGA, GEOINT Tradecraft Learning Contract (GTLC)

**Training and Certification:** The National GEOINT College required subject matter experts to provide GEOINT tradecraft training. KAPS Solutions instructors assisted in developing, piloting, and launching a new GEOINT course to bring the latest GEOINT tradecraft and technology to the community. Our instructors led pilot sessions, gathered feedback, and are continuing to facilitate classroom instruction of this important course to community members.

NGA, Enterprise Architecture and Assured Framework Support Business Process Engineering & Automation: A Directorate wanted to conduct a study to illustrate the applications of natural language processing (NLP) for augmenting model driven collection. KAPS Solutions provided the client with processes and technologies to explore advanced concepts such as artificial intelligence, automation and augmentation, machine learning, and NLP to modernize GEOINT analysis. We identified how NLP would generate data enabled GEOINT through people, process, and technology.

NGA, Information Technology Enterprise Managed Services Cyber Security: The Cyber Security Operations Center required monitoring, detecting, reporting, mitigation and escalation of all cyber security events, incidents, outages, threats, and technical vulnerabilities. KAPS Solutions offered insight into the NGA networks and information systems security posture and provided 24/7 support tracking the incidents through final resolutions and performing incident triage. We used relevant cyber security tools to deliver security protections necessary to defend NGA against cyber threats.

Advanced Research Projects Agency for Health (ARPA-H) Program Management & Strategic Planning: ARPA-H wanted technical and scientific support provided to Program Manager and senior leaders. KAPS Solutions refines and hones transformational ideas, structures cutting-edge biomedical programs, addresses oversight and health policy requirements and assists in bringing medical breakthroughs and emerging technologies to the broader U.S. market.

#### Defense Intelligence Agency (DIA)

IT Project Management: The Chief Information Officer Directorate wanted to develop and maintain a DODIIS standard for approved information technology products and make the data available via an automated and searchable interface. KAPS Solutions provided system engineering support for IT system architecture design to develop a centralized and standard products list tool and performed testing and verification for AGILE development. We created documents such as a systems security plan, capabilities slick sheet, architecture diagrams, use cases, testing plans, and change description documents.









### **CONTACT INFORMATION**



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